

## YUMI PRATER

ADVISOR



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yprater@rcre.com

### PROFESSIONAL EXPERIENCE

Specializing in office tenant advisory services, strategic planning, and portfolio management, Yumi distinguishes herself by establishing individual relationships with her clients. Coupling local market intelligence with her client's needs and goals, she aligns her clientele with real estate solutions that support their business objectives.

Yumi's approach is more strategic than merely transactional in that she makes sure to understand her client's business today, tomorrow, and what it will likely be in years to come. In doing so, she creates a strategy that is proactive in dealing with real estate matters resulting in greater profitability and productivity. Passionate about the success of her clients, Yumi's business model is simple; provide clients a superior level of services as if they were her only client.

Prior to joining Resource Commercial Real Estate, Yumi worked with the Tenant Representation Services Group in both the Chicago and Indianapolis offices of CB Richard Ellis. While in Chicago, Yumi worked on the Freese/Saad Team focusing on the O'Hare and Northwest suburban market.

### EDUCATION

Indiana University, Bloomington - B.A. Psychology and Sociology

### PROFESSIONAL SPECIALIZATIONS

- Tenant/Buyer Representation
- Transaction Management Services
- Corporate Real Estate Consulting and Strategic Planning
- Corporate Portfolio Management Services

## YUMI PRATER

ADVISOR

### PROFESSIONAL AFFILIATIONS

- ICBR (Indiana Commercial Board of REALTORS®), Member
- ICBR Sponsorship Committee, Member
- Licensed Indiana Real Estate Salesperson
- Licensed Illinois Real Estate Salesperson

### SIGNIFICANT ASSIGNMENTS

- Lauth Property Group – 100,000 SF
- Indiana Tech – 52,000 SF
- DePaul University – 40,000 SF
- Angiotech Pharmaceuticals – 31,000 SF
- Prophet Brand Consulting – 23,000 SF
- All American Direct – 18,000 SF
- Keyence Corporation – 14,000 SF
- Miller and Company – 14,000 SF
- Boelter Associates – 13,000 SF
- Universal Hospital Services (UHS) – 10,000 SF
- American Messaging Services, LLC – 8,000 SF
- ENthEnergy – 6,000 SF
- CDC – 5,000 SF
- Harrison College – 4,000 SF

### CLIENTS REPRESENTED

- Lauth Property Group
- Indiana Tech
- DePaul University
- Harrison College
- Angiotech Pharmaceuticals
- Lemko Corporation
- Miller and Company
- Illinois School Choice
- EMI Music Marketing
- American Messaging Services, LLC
- Boelter Associates
- Pivotal CRM
- Prophet Brand Consulting
- National Programming Services, LLC
- McCloud Services
- Prophet Brand Consulting
- Universal Hospital Services (UHS)
- Business Insurance and Commerce
- Safety-Kleen
- The Anson Group
- Keyence
- DLZ
- EMH&T
- Logic Key
- Health Care Excel
- Big Joe Manufacturing
- Print Soft Americas

### REFERENCES

#### ALL AMERICAN DIRECT

Mr. Jon Pardieck  
President & CFO  
317.558.3809

#### (FORMERLY OF) KEYENCE CORP. OF AMERICA

Mr. Jerence Go  
Assistant Manager  
201.745.5477

#### INDIANA TECH

Mr. Perry Collins  
VP College of Professional Studies  
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